

THE CLIENT

An Atlanta-based demolition and cleanout company with jobs nationwide.

THE SITUATION

- Nationwide waste removal **coordinated by one worker**.
- Multiple pricing and billing structures led to **financial volatility**.
- Researching reliable and affordable haulers **wasted hours of productivity**.
- Multiple points of contact with hauling partners caused **confusion and lost time**.
- Lack of hauler accountability resulted in **unnecessary expenses and project delays**.

THE DUMPSTERS.COM SOLUTION



Dedicated Account Manager
to **coordinate orders**
across **300 markets**.



Data-Driven Pricing
approach to **choose haulers** based on
average weight and material type.



Single Billing Structure
to consolidate multiple invoices
for the **client's convenience**.

THE RESULTS

- **Accountability Gained:** Delays were significantly reduced as our screening process weeded out unreliable haulers.
- **Better Budgeting:** Waste removal expenses were predictable and transparent, giving the client peace of mind when planning projects.
- **Time Saved:** The Account Manager handled research, account setup, communication and issue resolution for 700 orders, freeing the client up to be on-site.