



## The Challenge

Southwind Group provides turnkey construction for specialty retail, medical and other commercial industries.

Having a national reach meant they often relied on recommendations from permit offices for dumpster service.

As a result, their purchasing agent spent a lot of time searching for dumpster rentals and setting them up. He also had to resolve service issues from unreliable providers, such as tracking down missing dumpsters or finding other solutions so their jobs weren't delayed.

## The Solution

Southwind Group came across Dumpsters.com and found a partner with:



**A nationwide inventory and a large network of trusted haulers that can keep up with their work orders.**



**One account manager to handle all their dumpster rentals – especially for time-sensitive projects.**



**A dependable waste management service that delivers to multiple jobsites with only one phone call.**

## The Results

Purchasing Agent and Property Manager Travis Mathis says that his work is less stressful and that he saves time ordering by partnering with Dumpsters.com. He also finds that his projects have fewer delays, reduced costs and cleaner jobsites.

***"...in the Kansas City market, [our dedicated account manager] Vince Minniti made sure we would have two 30 yard dumpsters on-site the same day. He had one picked up and hauled off the same day we requested."***

**Travis Mathis, Purchasing Agent & Property Manager | Southwind Group**

## The Experience

***"Vince goes out of his way regularly to help me out and keep things working smoothly. He has excellent time management and customer service skills. Vince is a solid representation of what I'd want for my own company."***

***Southwind***  
***group***  
INCORPORATED

**Travis Mathis, Purchasing Agent & Property Manager | Southwind Group**